## 101 How to sell-list a business?

## **Educational important materials (free)**

I hardly recommend to sign up for these free past (recorded) and future free webinars. Very valuable information from a well known US brokerage firm: https://businessbrokeragepress.com/past-webinars/

## The 5 hardest things to learn in BB.

https://businessbrokeragepress.com/2022/01/glen-cooper-on-the-5-hardest-things-to-learn-in-business-brokerage-part-4-social-media-webinar-1-25-2022/?vgo ee=LblleK5T8bTh5wOAtcdo2v7SghqesnsU4dAvHQB%2F6uQ%3D

https://deal-studio.com/questions-to-ask-when-negotiating-a-deal/?vgo\_ee=LblleK5T8bTh5wOAtcdo2v7SghqesnsU4dAvHQB%2F6uQ%3D

https://www.vikingmergers.com/blog/2022/what-will-a-business-broker-help-do/

https://businessbrokeragepress.com/2021/12/how-can-new-brokerage-professionals-can-differentiate-hemselves/?vgo ee=LblleK5T8bTh5wOAtcdo2v7SghqesnsU4dAvHQB%2F6uQ%3D

Free news letter on evaluations

https://www.howtoplanandsellabusiness.com/how-to-value-a-business/